

## **VACANCY NOTICE** **(re-advertisement)**

### **CS-3-20/20: The Economic Impact Assessment of the Free Trade Agreement between Mongolia and Euroasian Economic Union and the National Benchmarking Mechanism for Products and Services (Consultancy service)**

Mongolia has received a credit from the International Development Association (IDA) to finance the implementation of the Export Development Project (EDP). The objective of the project is to support Mongolian SMEs in the non-mining sectors to strengthen their export capabilities and expand their access to export market.

Under the Project, The Ministry of Food, Agriculture and Light Industry is seeking to recruit **the qualified national individual** to investigate the possible impacts of the Free Trade Agreement (FTA) between Mongolia and EAEU on various sectors of the economy under different possible FTA scenarios and to provide Mongolian FTA negotiation team with a proper benchmarking mechanism for its exporting products and services. As an example, the assignment will include a solid stance on optimal tariff rates of protection for the top 50 exporting products, which will be used as a foundation for the current and future FTA agreements with other trading partners.

#### **SCOPE OF THE WORK**

The consultant will carry out the following:

i) Develop and deliver a tailor-made analysis on the economic impact assessment of a possible FTA between Mongolia and EAEU. This analysis is undertaken to identify the impacts of a possible FTA between Mongolia and EAEU on various sectors of the economy and under different possible FTA scenarios by using Input Output Model and Dynamic Computable General Equilibrium Model based on national statistical data. The impact of FTA on member countries of the EAEU should be assigned based on the Global Trade Analysis Project (GTAP) dataset.

For the Economic Impact Assessment of the FTA between Mongolia and EAEU on Mongolia economy, the following preparatory tasks will be done:

1. Collect the time series trade data of Mongolia with EAEU member countries, and disaggregate those data by economic sector and by country.
2. Construct and update the Social Accounting Matrix (SAM) of Mongolia for the year 2019.
3. Build the dynamic small and open economy model for Mongolia.
4. Code the small open economy model in the General Algebraic Modelling System (GAMS) programming language and make computations under different scenarios.
5. Analyze international best practice legal documents and processes;
6. Make policy analysis and write a report in Mongolian and English.

For the Economic Impact Assessment of the FTA between Mongolia and EAEU on EAEU member countries, do the following preparatory tasks:

1. Collecting the data of SAM of EAEU member countries from the GTAP database and other data sources
2. Construct the SAM of EAEU member countries
3. Construct the static multi-country economic model
4. Code the static model in GAMS programming language and make computation under different scenarios.
5. Analyze international best practice legal documents and processes;
6. Make policy analysis and write a report in English.

(ii) Determine potential goods of export and import substitution. The focus of analysis will be on the non-mining sectors; including food, agricultural and industrial sectors.

(iii) Produce a benchmarking mechanism for exporting products and services. In addition, the consultant should calculate optimal tariff rate of protection for domestic production, with the special focus on specific products (at least 50) with a high potential for export/import substitution, considering the obligations of Mongolia under World Trade Organization (WTO) agreement.

For the National Benchmarking Mechanism for Products and Services, do the following preparatory tasks:

1. Make a list on the all export and import commodities according to HS classification
2. Rank all exporting and importing products according to their share in total export/import value
3. Create a national benchmarking mechanism for products and services
4. Select the top 50 non-mining export and import products in relevance to its share in total export/import value or their strategic importance
5. Collect time series data of trade and domestic production of those products
6. Construct the econometric model to calculate the price elasticity of export and import goods
7. Calculate price elasticities of selected goods
8. Calculate optimal tariff rate of selected goods
9. Write a final report in Mongolian and English.

(iv) Regularly consult with ministries, government, academia and non-government agencies including Ministry of Foreign Affairs (MFA), MOFALI, General Customs' Administration (GCA), Bank of Mongolia (BoM), National Security Council (NSC), National Development Agency (NDA), Financial Regulatory Commission (FRC), Mongolian National Chamber of Commerce and Industry (MNCCI) and National University of Business and Commerce (NUBC).

(v) Results and recommendations of this assignment to be based on international best practices and be feasible to implement. Final results and recommendations of the impact assessment will constitute the basis for the decision makers on adopting the decision for starting negotiation talks with EAEU. **(Detailed terms of reference can be obtained at the address below during office hours: 0900 to 1700 hours).**

## **CONSULTANT'S QUALIFICATION/SELECTION CRITERIA**

The selection criteria to assess the technical capacity of the consultant includes the following:

### **Education:**

- a. An advanced university degree (PhD) in International Trade, Economics, International Relations or related areas;

**Experiences:**

- a. At least 10 years of relevant experience in research and analytical work in the area of international trade, development economics, international relations or related areas;
- b. At least 3 year of work experience with relevant government bodies (MFA, MNCCI, Customs, Statistics) on FTA or bilateral agreements;
- c. At least 3 years of technical experience in development of the country specific and regional computable general equilibrium and econometric models in trade analysis;
- d. At least 3 year of proficiency in GAMS language and modelling experience with GTAP datasets;
- e. Proven research and publication in international trade, economy and investment;
- f. Technical and legal trainings on international trade, WTO agreements, or relevant fields;
- g. Strong interpersonal skills and ability to dialogue with diverse stakeholders to create consensus around issues and capable of working in public service environments;

**Others:**

- a. Effective time management and organizational skills to ensure qualitative outputs under strict deadlines;
- b. Strong (written and oral) command of English. The working command of Russian or EAEU countries language.

**CONTRACT DURATION**

The consultancy work is expected to commence in October 2020. The contract duration is 5 PERSON MONTHS after signing the contract.

The consultant will be selected in accordance with the *World Bank Guidelines: Selection and Employment of Consultants by the World Bank Borrowers, January 2011 (Revised July 2014)*. The attention of interested Consultants is drawn to paragraph 1.9 and 1.11 of the World Bank's Guidelines, setting forth the World Bank's policy on conflict of interest and eligibility.

If you possess the above qualifications, please submit following documents:

1. **Cover letter indicating why you consider yourself suitable for the position,**
2. **Detailed CV highlighting relevant skills/experience,**
3. **Copy of diplomas or certificates and,**
4. **2 reference letters from last two employers in a sealed envelope to the below address, no later than October 23, 2020, 17:00 hours.**

**Incomplete applications would not be considered and ONLY short-listed candidates will be contacted.** The submitted documents will not be returned to the applicants.

**Contact address:**

Export Development Project  
Attn: Khulan U., Procurement Specialist  
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